



BESTMALZ

FOR THE BEST BEER

The Value of ESG Rating @ BESTMALZ®

Dr. Axel Göhler, Managing Director

Some Basics

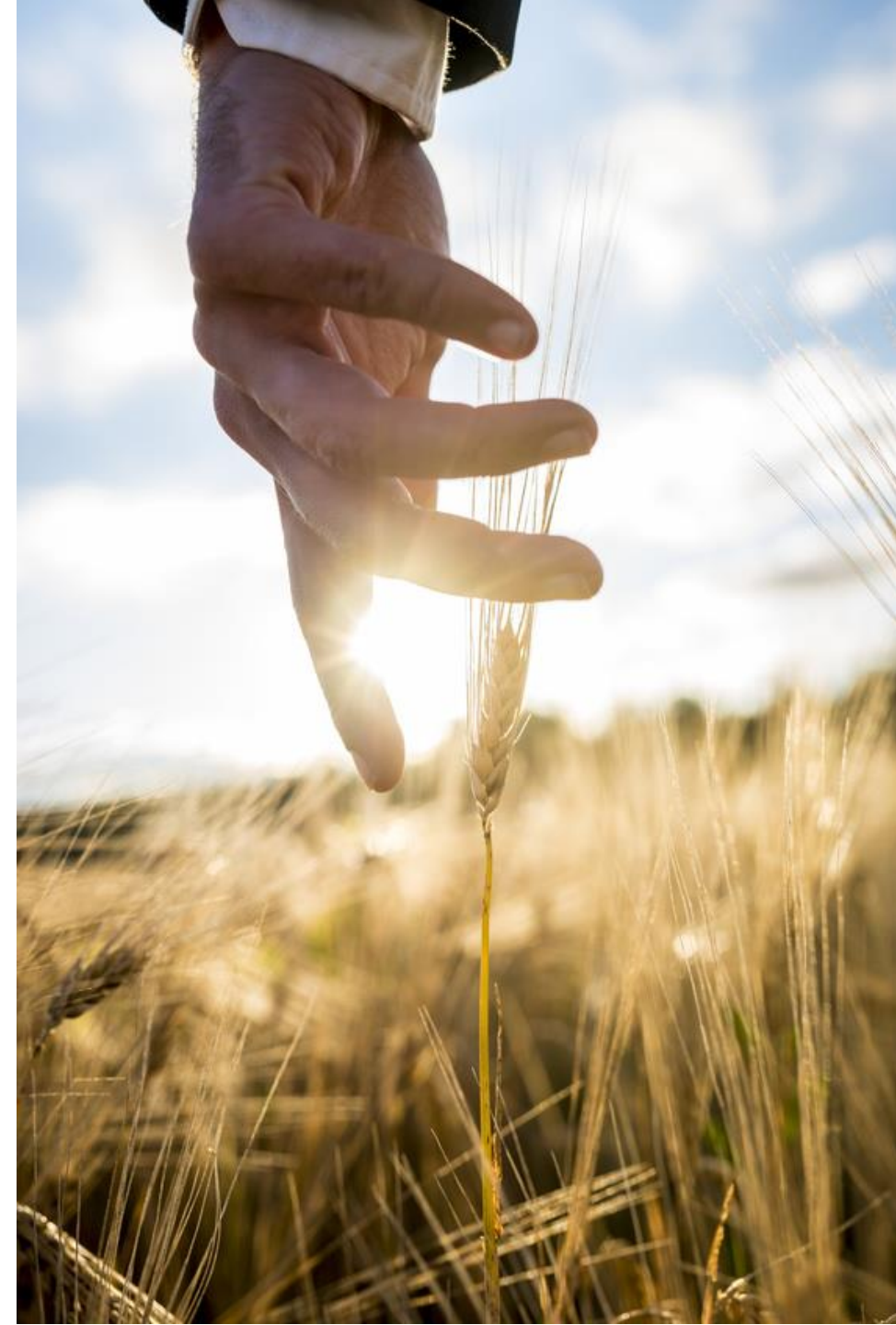
Who We Are. About BESTMALZ®



Magic in Grains

Barley, Wheat... and many others

- **Rich in nutrients** - vitamins and minerals, including B vitamins, iron, magnesium, zinc, phosphorus, and selenium.
- **High in fiber** - soluble fiber, especially beta-glucan, which is known for its ability to lower cholesterol levels.
- **Supports health** - of total and LDL (bad) cholesterol levels, lowering the risk reduction of heart disease. Additionally, barley contains antioxidants and anti-inflammatory compounds that contribute to cardiovascular health.
- **Lower blood sugar** - barley's high fiber content slows the absorption of sugar into the bloodstream, which can help improve blood sugar control and reduce the risk of type 2 diabetes.
- **Aids in weight management** - high fiber content in barley promotes satiety and reduces appetite, which can help with weight management.



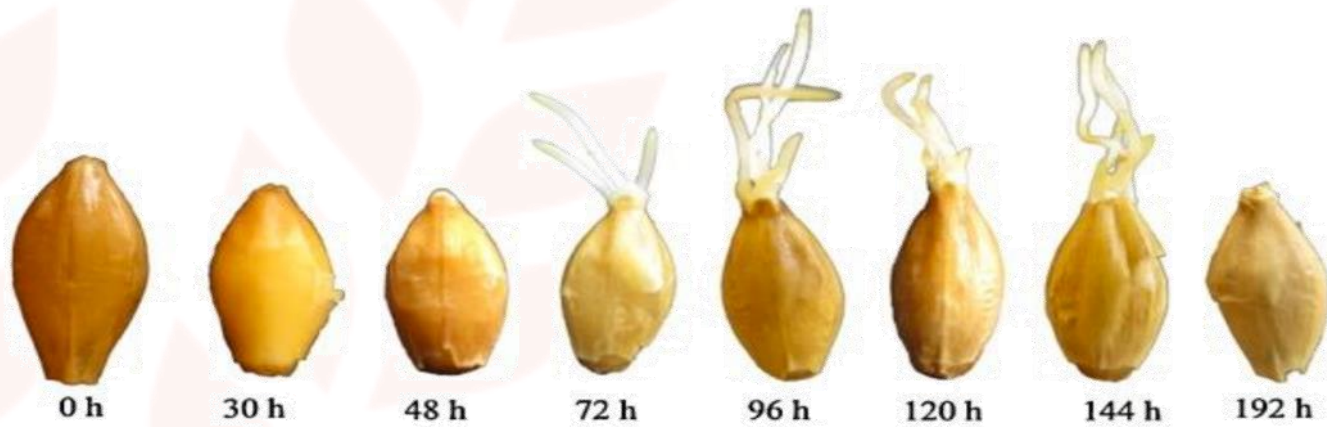
History

- 1899 founded in Kreimbach-Kaulbach (Palatinate / South West Germany)
- 1987 Acquisition of Wallertheim malt house (Rhinehessen / near Frankfurt)
- Administration and customer service in Heidelberg offices
- Managed and wholly owned by Göhler family (3rd generation, 3 shareholders)
- Dr. Axel Göhler as MD since 2014

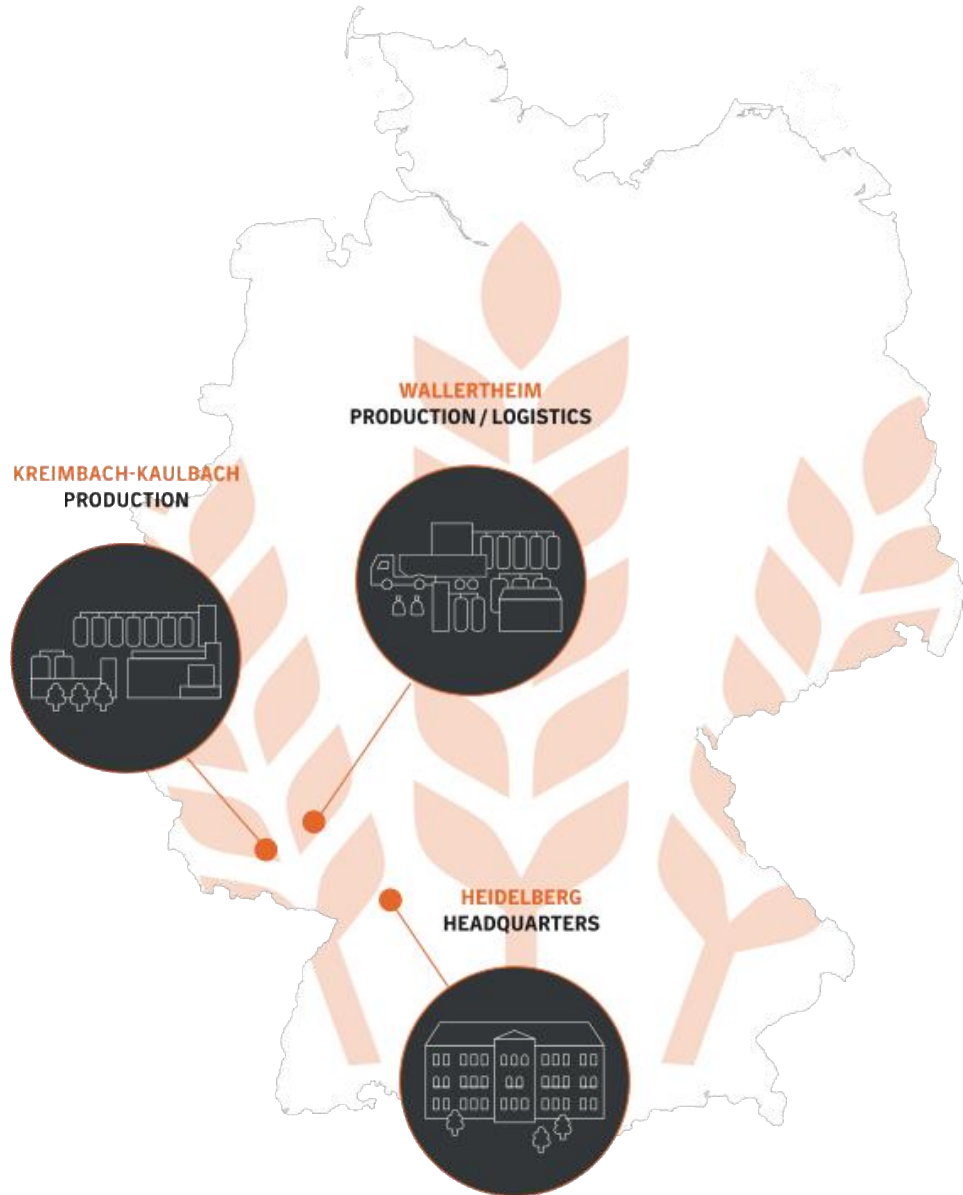


Malting

A Fully Natural Process



● ● ● Who We Are. About BESTMALZ®



BESTMALZ Fact Sheet

- Revenue - € 42 million (2023)
- 83 headcount
- Around 8% EBITDA
- Brewing supplies, distilling and bakery ingredients
- USPs – independent, global brand & sales network, analytics + R&D, loyal staff team.



Full Craft Malt Portfolio

in various package formats

- More than 50 malt varieties (barley, wheat, spelt, rye, beans, maize)
- #2 specialty malt manufacturer from Germany
- Globally available with network of exclusive distributors
- Bulk malt, 25/50 kg bags, super sacks.



Our Philosophy

- Selected barley varieties from certified German farmers only.
- Readily available high quality products globally.
- 24/7 customer service and support
- State of the art systems and structures.

Our Objectives

- Happy and brand-loyal customers.
- Professional and well-off distributors.
- Covering the needs of all types of customers from top-rated breweries to small craft brewers.



> 50% of BESTMALZ Sales Outside Of Germany

- Around 1,500 active customers; in D-A-CH around 250 brewery customers
- 55% international, 45% national sales Germany
- Large German brewing groups such as Radeberger, Bitburger, Erdinger, Paulaner and Rothaus
- Many small and medium craft brewing breweries
- Exclusive distributors in around 40 global markets – Europe, NA, South East Asia, Australia/NZ, South America
- 2nd largest German manufacturer of specialty malts in the world.



ESG Rating

Sustainability @ BEST: Why and how



Sustainability @ BEST

Why it matters

- Our products - 100% based on natural raw materials strongly affected by global climate change
- Our customers - increasingly aware of ESG related issues and demanding change
- Our production - highly energy intensive
- Our staff - concerned about the safety and future orientation of their work place
- Our family owners - looking back but more so **into** the future!

ÖKONOMISCHE NACHHALTIGKEIT



Fortlaufende interne Erneuerung.
Forschung & Innovation.
Langfriststrategie & Orientierung „auf Generationen“ hin.

Zukunftsorientierung

Fortlaufende interne Erneuerung.
Forschung & Innovation.
Langfriststrategie & Orientierung „auf Generationen“ hin.

Energieeffizient

Energiemanagementsystem nach DIN ISO 50001 seit 2015 zertifiziert.
Status „Silber“ auf anerkannter EcoVadis Scorecard.



ÖKOLOGISCHE NACHHALTIGKEIT



Wiederverwendung
Recyclingfähige Folien und Zellstoffe werden als Sekundärrohstoffe zweckverwendet.
Zweitverwertung von Materialien, wie Verpackungen und Säcken.
Zuführung zu geeignetem Recyclingkreislauf.

Mehr Ressourcen-effizienz

Fortlaufende Erneuerung unserer Produktions-Anlagen.
Digitalisierung von Prozessen & Steuerungen.
Ständige Überwachung für niedrigsten Verbrauch.



Regionalität

Gebäude aus der Region
Regionale Zuliefer-Lieferanten in Deutschland
Internationalität durch lokale Distributions-Partner vor Ort.



CO₂-Emissionen

Unserem Ziel für 2031 verpflichtet: 40% weniger CO₂-Emissionen.
Unser Transformationskonzept wurde fertig erarbeitet, die Umsetzung erfolgt mit Unterstützung externer Berater.
Sicherstellung von ausreichend Eigenmitteln zur Finanzierung.



SOZIALE NACHHALTIGKEIT & SOZIALES ENGAGEMENT



Soziale Verantwortung
Faire Arbeitsbedingungen an drei Standorten.
Lieferketten-Überwachung
Wahrung höchster globaler Standards.

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Transparenz und Kommunikation

Interne & externe Kommunikation erreicht Verbesserungen.
Verantwortung und Fairness bei der Nutzung sozialer Medien.
Strukturierte Programme für Trainings und Schulungen.



Wir bilden aus!

Gleich in zwei Berufsbildern: Lagerlogistik und Lebensmitteltechnik.
Professionelle Ausbildung „on the job“.
„Familiärer“ Zusammenhalt & Teamgeist.



BESTMALZ Working Well With ECOVADIS

The logo for ecovadis, featuring the word "ecovadis" in a white, lowercase, sans-serif font on a green background.

ECOVADIS Profile:

- Widely accepted provider of well structured and thorough ESG ratings
- >130,000 companies rated in 220 industries and 180 different countries
- Wide area of expertise
- Environment, labor law, human rights, ethical standards, sustainable procurement



BESTMALZ Needs:

- Conglomerate customers requesting ESG rating
- Rating must be globally applicable
- Cooperation practical with only one single ESG rating company
- Rating must cover all relevant areas

Well Structured ECOVADIS Rating Process

1. **Application by initiative or by invitation**
2. **Specifically developed questionnaire** - adapted e.g. for industry, size, and region
3. **Loading of company documentation requested** - certificates, internal reports, organizational charts, external audit reports, other process and/or structural information
4. **Evaluation by ECOVADIS experts** - according to internationally accepted standards and legal requirements such as UN Global Compact, GRI (Global Reporting Initiative), and ISO 26000
5. **Results being weighed** - ESG criteria being weighed according to company size, specific relevance, and industry.

Manifold Value of ECOVADIS Feedback

Scorecard and Sustainability Award

1. Scorecard

- Detailed scorecard as central feedback element
- Attainable scores between 0 and 100
- Scoring in four different ESG-sectors
- Comparison with similar companies (benchmarking)
- Identification of specific strengths and weaknesses.

2. ESG Medal & Improvement Plan

- „Medal“ can be granted based on score achievement – bronze, silver, gold
- Feedback report with suggested measures for improvement
- Sustainability strategies adapted for better ESG performance
- ECOVADIS evaluation can support customer dialogue and sales.

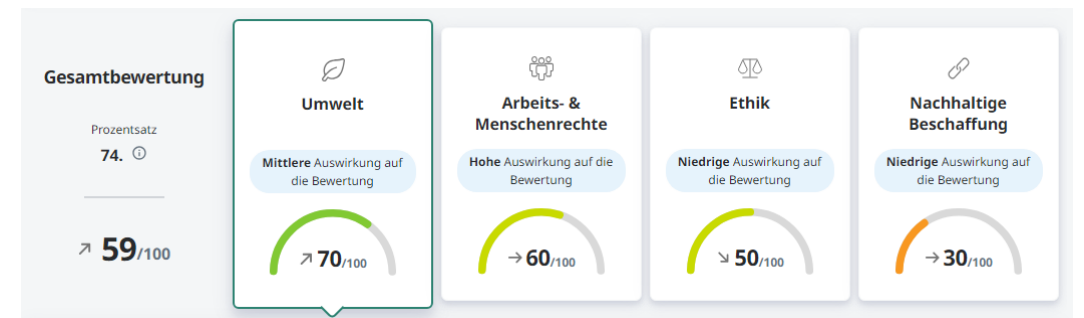
Annual ECOVADIS Performance Tracking Measures Ambition

...but also proven achievement

BESTMALZ ESG Rating 2020



BESTMALZ ESG Rating 2023



BESTMALZ: From ECOVADIS Bronze to Silver

- Sustainability Award proofs that company belongs to the best rated companies
- BESTMALZ started with bronze medal and recently improved to silver
- Achieved by internal focus on general sustainability and on company specific ESG-criteria
- Award can be used in social media activities and in other company communication.



Visible Proof that BESTMALZ is ESG-Aware

ECOVADIS Sustainability Achievement Award

Sustainability Achievement Award winning companies:

- Are **officially recognized** for their ESG related achievements
- Can rightfully claim a **reputation for being seriously concerned** about ESG
- Can **motivate their employees** who can be proud about the achievement
- Have **true competitive edge** with ESG-conscious customers
- Become **role models** within and outside their industries
- Can **benchmark their performance** with other leading companies in ESG-related areas
- Secure access to **attractive financing arrangements.**

Positive Cost / Benefit Analysis of ECOVADIS ESG-Rating

Reasonable ESG-rating effort...

- Initial installation effort around 2 weeks with 2 HC
- Annual recurring audit requiring one employee for one week
- Head of QS & Technical Support as ECOVADIS coordinator
- External auditing cost of < 1,000 € p.a. (ECOVADIS price).

...justified by attractive returns

- Highly valuable internal tool for improvement in relevant ESG sectors
- Encouraging ECOVADIS feedback and recognition supporting ESG-strategy
- Highly valued in certain European countries such as for instance Germany and France
- International customers increasingly requesting proof of ESG-commitment
- Improved offerings e.g. from financial institutions, insurance companies, and service providers.



Into the Future

Environment Matters

BESTMALZ Development into Climate Friendly and Environmentally Aware Future

Today's BESTMALZ Capabilities

1. **Grain** competence (procurement, manufacturing, storage, logistics etc.)
2. Malting **value chain know how** (steeping, fermentation, kilning, roasting)
3. Availability of **protein rich waste**
4. Well established **global food brand** and international **distributor network**



Future Strategic Levers

1. Using grain competencies and transform them **into neighbouring raw material segments**
2. Using production know how **for new product applications**
3. Creating **protein-based food innovations**
4. Market innovations in **Germany and globally.**



BESTMALZ

FOR THE BEST BEER

*Malt
it up!*